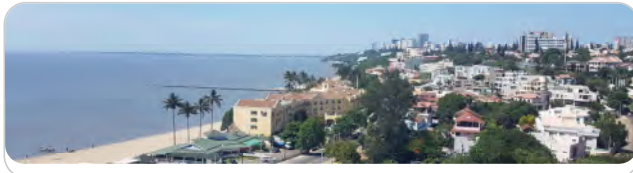


ALLIED RESOURCE CENTER LTD.



Transaction Advisory Mandate

CRAFTING DEALS THAT FLY



★ The Credit Gap

Most financing requests fail to progress, not due to lack of commercial viability, but due to deficiencies in preparation, structuring, and documentation.

🏠 For Borrowers

- ✓ Transform proposals into bank-ready submissions
- ✓ Access 35+ DFI & international lenders
- ✓ Pay only upon success — no upfront risk

🏛️ For Lenders

- ✓ Receive quality, well-structured deals
- ✓ Reduce origination cost & appraisal friction
- ✓ Client-funded — zero financial exposure

📊 46 Transactions Closed | USD 6.6 Billion | 40+ African Markets

Network of Potential Lenders

MULTILATERAL & DFIS

- AfDB
- Afreximbank
- IFC
- IsDB
- EIB
- BADEA
- TDB
- BII
- Proparco
- World Bank
- DEG
- OPEC Fund

Mandate Parameters — Door To Door

- ▶ **Lender Outreach:** Disciplined targeting across 35+ DFI, international & pan-African institutions.
- ▶ **Bankability Structuring:** Credit enhancement, collateral optimization, covenant structuring, risk mitigation.
- ▶ **Documentation Readiness:** Credit screening, financial modeling, KYC compiling, feasibility studies, due diligence coordination.
- ▶ **Term Sheet Negotiation:** Pricing strategy, tenor optimization, covenant negotiation, commercial terms alignment.
- ▶ **Legal Documentation:** Facility agreements, security documents, interlender arrangements, collateral perfection.
- ▶ **Post-Approval Support:** Conditions precedent management, financial close attainment, disbursement coordination.



⚡ Discipline. Integrity. Certainty

- ✓ ARCOIRED does not act as lender or intermediary.
- ✓ Engagement is subject to formal Service Agreement.
- ✓ Advisory services are client funded — lender bears no fees.
- ✓ No obligation to financing institutions created.
- ✓ Credit decisions remain exclusively with financial institutions.
- ✓ No lender promise, no moral hazard, no overexpectations.

Lender identification and outreach on non-exclusive, best-effort basis.

Integrity-driven Performance

46 High-impact Pan-African deals | 17 Sovereigns | 16 Lines of Credit | 20 Strategic Imports | 10+ Industries | 35+ Counterparties.

PORTFOLIO ANALYSIS BY SECTOR

Sector	#	USD m
Sovereigns Interventions	17	3,378
Financial Institutions	17	2,129
Energy & Petrochemicals	5	508
Imports/Exports	4	315
Agro-processing	3	285

PORTFOLIO ANALYSIS BY REGION

Region	#	USD m
West Africa	19	2,032
East Africa	16	3,535
Southern Africa	9	908
Indian Ocean	2	140



Delivery Mode & Scope

Task-Specific Option: Targeted support on defined parameters.
Door-to-Door Option: Full lifecycle from concept to close.

Ticket Size Range: USD 10M – 500M.

Sectors: Sovereign | Infrastructure | Trade Finance | Project Finance | Corporate Deal Advisory.

Geography: Africa: Anglophone, Francophone, Lusophone, Indian Ocean.

COMMERCIAL TERMS

🔥 **Initiation Fee Options:** \$25,000/one-off or \$10,000/month.

🎯 **Success Fee Range:** 1.0% – 1.5% of the approved amount.

⚙️ **Implementation Fee Range:** 0.75% – 1.25% of the approved amount.



📄 NEXT STEPS

- **Request a confidential diagnostic:** Share your financing need; we will revert with a preliminary assessment and mandate proposal.
- **Direct engagement:** Reach out to us via email or phone to schedule an introductory call with our transaction team.

INTERNATIONAL BANKS

- Standard Chartered
- BNP Paribas
- Deutsche Bank
- Citi
- HSBC
- JPMorgan
- Société Générale
- MUFG
- SMBC
- Crédit Agricole

PAN-AFRICAN & REGIONAL

- Absa
- Ecobank
- Nedbank
- RMB
- Standard Bank
- Equity Bank
- KCB
- DTB
- Bank of Africa
- Attijariwafa
- Coris Group

✦ What Sets Us Apart?

- ✦ We think like lenders, act like borrowers.
- ✦ We charge no upfront retainer fee.
- ✦ We have disciplined access to DFIs, commercial, & regional banks.
- ✦ We offer deal support from concept to close under one roof.
- ✦ We know Africa: Anglophone, Francophone, & Lusophone.



PORTFOLIO ANALYSIS BY TYPE

Type	#	USD m
Lines of Credit	16	1,929
Strategic Commodities	14	3,025
Import Finance Facility	11	1,211
Guarantees	5	450

🕒 Why Choose ARCOIRED?

We not only originate deals but also ensure that deals become compliant, bankable, and feasible.

Our team brings decades of joint experience across DFIs, commercial banks, and corporate treasury.

Allied Resource Center (ARCOIRED)

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Transaction Advisory | Deal Structuring | Lender Access

