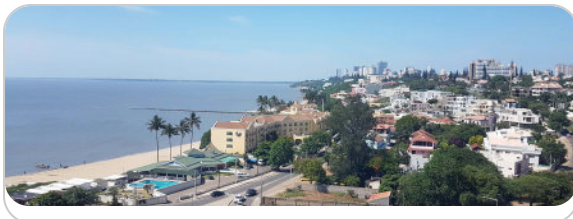


ALLIED RESOURCE CENTER



Transaction Advisory Mandate

MAKING DEALS THAT FLY



✦ The Credit Gap

Most financing requests fail to progress, not due to lack of commercial viability, but due to deficiencies in preparation, structuring, and documentation.

🏠 For Borrowers

- ✓ Transform proposals into bank-ready submissions.
- ✓ Access 35+ DFI & international lenders.
- ✓ Pay only upon success — no upfront risk.

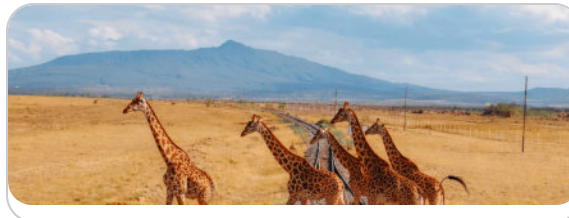
🏛️ For Lenders

- ✓ Receive quality, well-structured deals.
- ✓ Reduce origination cost & appraisal friction.
- ✓ Client-funded — zero financial exposure.

🇳🇬 46 Transactions Closed | USD 6.6 Billion | 40+ African Markets

Mandate Parameters — Door To Door

- ▶ **Lender Outreach:** Disciplined targeting across 35+ DFI, international & pan-African institutions.
- ▶ **Bankability Structuring:** Credit enhancement, collateral optimization, covenant structuring, risk mitigation.
- ▶ **Documentation Readiness:** Credit screening, financial modeling, KYC compiling, feasibility studies, due diligence coordination.
- ▶ **Term Sheet Negotiation:** Pricing strategy, tenor optimization, covenant negotiation, commercial terms alignment.
- ▶ **Legal Documentation:** Facility agreements, security documents, interlender arrangements, collateral perfection.
- ▶ **Post-Approval Support:** Conditions precedent management, financial close attainment, disbursement coordination.



⚡ Discipline. Integrity. Certainty

- ✓ ARCOIRED does not act as lender or intermediary.
- ✓ Engagement is subject to formal Service Agreement.
- ✓ Advisory services are client funded — lender bears no fees.
- ✓ No obligation to financing institutions created.
- ✓ Credit decisions remain exclusively with financial institutions.
- ✓ No lender promise, no moral hazard, no overexpectations.

Lender identification and outreach on non-exclusive, best-effort basis.

Integrity-driven Performance

46 Deals closed | USD 6.6 Billion deals funded | 40+ Markets covered | 10+ Industries | 35+ Counterparties.

PORTFOLIO ANALYSIS BY REGION

Region	#	USD m
West Africa	19	2,032
East Africa	16	3,535
Southern Africa	9	908
Indian Ocean	2	140



Delivery Mode & Scope

Task-Specific Option: Targeted support on defined parameters.

Door-to-Door Option: Full lifecycle from concept to close.

Ticket Size Range: USD 10M – 500M.

Sectors: Sovereign | Infrastructure | Trade Finance | Corporate.

Regions: Africa: Anglophone, Francophone, Lusophone, Indian Ocean.

COMMERCIAL TERMS

💰 **Fixed Fee Range:** USD 10,000–20,000/month.

🎯 **Success Fee:** 1.5% of approved amount.

⚙️ **Implementation Fee:** 1%–1.5% of Facility.



Network of Potential Lenders

MULTILATERAL & DFIS

AfDB Afreximbank IFC IsDB EIB
BADEA TDB BII Proparco World Bank
DEG OPEC Fund

INTERNATIONAL BANKS

Standard Chartered BNP Paribas Deutsche Bank
Citi HSBC JPMorgan Société Générale
MUFG SMBC Crédit Agricole

PAN-AFRICAN & REGIONAL

Absa Ecobank Nedbank RMB
Standard Bank Equity Bank KCB DTB
Bank of Africa Attijariwafa Coris Group

Click any text to edit

PORTFOLIO ANALYSIS BY SECTOR

Sector	#	USD m
Sovereigns Interventions	17	3,378
Financial Institutions	17	2,129
Energy & Petrochemicals	5	508
Imports/Exports	4	315
Agro-processing	3	285



PORTFOLIO ANALYSIS BY TYPE

Type	#	USD m
Lines of Credit	16	1,929
Strategic Commodities	14	3,025
Import Finance Facilities	11	1,211
Guarantees	5	450

Edit tables & mandate items

Allied Resource Center (ARCOIRD)



arcoird.org



info@arcoird.org | contact@arcoird.org



+254 728 864 922 | +254 714 542 587



LinkedIn: /company/arcoird



Facebook: /Arcoird



WhatsApp: +254 728 864 922

Transaction Advisory | Deal Structuring | Lender Access



Click any text to edit | Upload images with buttons